## Appendix A.1: Understanding of the target farmers and area

I. Socio-ecor	nomic information	
1. Name	Su	mame
2. Gender	☐ Male	☐ Female
3. Age	years	
4. Education	level	
$\Box$ G	rade 4	☐ High school
$\Box$ G	irade 6	☐ Vocational school
$\Box$ s	econdary school	☐ Other
5. Number of	f member in your family	person.
6. How many	y labors in your family?	
$\square$ N	Maleperson	☐ Femaleperson
7. Total agric	cultural areas	rai.
Kaew mango	o orchardrai, othe	er mango cultivarrai, other fruit treesrai.
8. If you are	e used to plant Kaew ma	ango but now you stop to plant it or plant other mango
cultivars inst	tead on Kaew mango. Wha	at is your reason for ending Kaew mango planting?
□ <b>P</b>	est and disease problems	☐ Low price
	Markets requirement	☐ Farmers requirement
	low yield or alternate bear	ing High income from other fruit tree
	9 5	0 4 7
General info	ormation	
		mangoyears.
	cteristic of mango orchard	
		composed of
		ngo orchard
••	•	in your orchardtrees.
	for planting Kassy manga	

5. Kaew mango area characteristic		
☐ There is water source which can b	e used through the yea	ar. The water source is
☐ Rain	$\square$ Irrigation water	
Underground water	☐ Creek/Stream	
☐ Seeping water	$\square$ Other, specify	
☐ Droughty area depend on rain only	y	
Other, specify		
6. Net income in 2002 (1 Jan – 31 Dec	2002) from these caree	ers
Mango orchardBa	ht/year O	Other plantBaht/year
LivestockBaht/year	O	Out farm (labor)Baht/year
7. What are the sources of local knowle	edge on mango orchard	d management ?
Own education and explorat	tion	Leader farmers
Representatives from fertilization	zer/chemical company	y ☐ Farm visiting
$\square$ Neighbors		☐ Extension officers
☐ Newspaper		Radio
☐ Television		Relatives
Other		
8. What is the local knowledge gained by	by mango growers?	
1		
2	UI)	1 1
9. Are you interested in late season Kae	ew mango?.	
Yes, because		
☐ No, because		) Idaloaaliin
10. Have you ever practiced any technology Yes	ology in the delayed ha	ing Mai Oniversity
11. If you answered yes, what is your p	oractice?	
11.1 Pruning takes place at da	tenonth	••••••
11.2 Fruit bagging conducted	with fruits age abou	utdays after full bloom or about
date month		

11.3 Fruit stalk toughness application spray when fruit agedays after full bloom or
about date month
11.4
11.5
12. If you answered point 11, Are you success in any method which can be extended Kaew
mango harvest time ?
12.1 Pruning
Yes, it can be extended harvest time from original fordays
12.2 Fruit bagging
Yes, it can be extended harvest time from original fordays
12.3 Fruit stalk toughness application
☐ Yes, it can be extended harvest time from original fordays
□No
12.4
☐ Yes, it can be extended harvest time from original fordays
□No
12.5
Yes, it can be extended harvest time from original fordays
□No
13. Did you hire labor (point 12) to work for extending Kaew mango harvesting time?
13.1 Pruning
The number of hire labors  Cop Hire  Chiang Mai University
☐ 1-2 persons ☐ 3-5 persons ☐ More than 5 persons
Wage rate
☐ 30 – 50 Baht/person/day ☐ 51-100 Baht/person/day
More than 100 Baht/person/day  Other specify

Wage perioddays
☐ Not hire
Does it worthwhile to hire labor for pruning to extend Kaew mango harvesting time?
☐ Yes ☐ No
13.2 Fruit bagging
☐ Hire
The number of hire labors
☐ 1-2 persons ☐ 3-5 persons ☐ More than 5 persons
Wage rate
☐ 30 – 50 Baht/person/day ☐ 51-100 Baht/person/day
☐ More than 100 Baht/person/day ☐ Other (specify)
Wage perioddays
☐ Not hire
Does it worthwhile to hire labor for pruning to extend Kaew mango harvesting time?
☐ Yes ☐ No
13.3 Fruit stalk toughness application
Name of chemical PriceBaht/bottle. Dose /Usage bottles/orchard
Hire
The number of labors
$\Box$ 1-2 persons $\Box$ 3-5 persons $\Box$ more than 5 persons
Wage rate
30 – 50 Baht/person/day
☐ More than 100 Baht/person/day ☐ Other (specify)
Wage perioddays
Does it worthwhile to hire labor for chemical apply to extend Kaew mango harvesting time?
☐ Yes ☐ No
14. If you want to produce late season Kaew mango, when did you require harvesting time?
Date

15. If you could exter	nd Kaew mango harvest time, how	w much the price of ye	our produce in this	
late harvesting period	?			
June	grade 1 amountfruits/k	cg price	Baht/kg.	
	grade 2 amountfruits/k	g price	Baht/kg.	
July	grade 1 amountfruits/k	g price	Baht/kg.	
	grade 2 amountfruits/k	cg price	Baht/kg.	
August	grade 1 amountfruits/k	g price	Baht/kg.	
	grade 2 amountfruits/k	g price	Baht/kg.	
September	grade 1 amountfruits/k	g price	Baht/kg.	
	grade 2 amountfruits/k	g price	Baht/kg.	
III. Kaew mango pra	ctice information			
1. Varieties of mango	which are planted in your orchard.	(You can answer mor	e than 1 choices)	
Kaew	rai amount	rees. Tree spacing	·····	
Chokeanan	rai amount	trees. Tree spacing		
Khaeosaveay	Khaeosaveayrai amounttrees. Tree spacing			
Talabnakrai amounttrees. Tree spacing				
Other (specify	y)ti amountt	rees. Tree spacing		
2. Reason for choice of	of Kaew mango planting?			
$\Box$ Already ex	tisting in orchard	☐ Low cost		
☐ Fast growi	ng and drought tolerance	☐ Simple manager	ment	
☐ Early harv	esting withinyears	Regular fruit be	aring	
☐ Market av	ailability			
Other				
3. Varieties of mango	in your orchard			
☐ Kaew Hua				
Fruit characte				
☐ Kaew Kao	1			
Fruit characte	eristics			
☐ Kaew Dun				

Fruit characteristics
☐ Kaew Hua Paan
Fruit characteristics
☐ Kaew Kiew
Fruit characteristics
Other (specify)
Fruit characteristics
4. Kaew mango which were planted in your orchard came from
☐ Seed cultivation
Grafting by using rootstock variety scion variety
☐ Other
5. Number of harvesting time of Kaew mango in your orchardtime/year.
6. Natural harvesting time was concentrated between
7. Did you ever prune Kaew mango trees in your orchard?
☐ Yes whentime in (month)
□No
8. What are the objectives of mango pruning in your opinion? (Please arrange by the importance,
1=the most important)
☐ Tree vigor
Pest and disease removal
☐ Flowering and fruit set
Delay harvesting
Other (specify)
9. Amount of tree pruning which you thinned out the mango trees%.
10. Pruning method for your practice.
Cut off wholly branch
Cut off only the tip branch
Other (specify)

11. When did you prun your mango trees?
After harvesting in (month)
☐ Before flowering in (month)
After harvesting in (month)and before flowering in (month)
Other (specify)
12. The capacity of pruning Kaew mango trees wastree/day.
13. Cost for pruning activity wasBaht/per year.
14. Besides manure and chemical fertilizer, Are you used to apply other substances ? such as
14.1
14.2
14.3
15. Did you ever use any plant bioregulator in your orchard?
☐ Yes
Name of substanceby using with tree/fruit at the stage of
Objective for using this substance is to
Rate of application.
Application method
☐ Fruit spraying ☐ Tree spraying
$\Box$ Covering at the bole of tree $\Box$ Other (specify)
□No
16. Cost for plant bioregulator in your orchard for the last yearBaht.
17. Do you interest to test the plant bioregulator in order to delay harvesting Kaew mango in your
orchard? The state of the state
☐ Yes because
No because Shift by Chiang Mai University
18. Criteria for a choice of plant bioregulator in order to extend the harvesting Kaew mango?
☐ Low price
Safety
☐ Effectiveness

$\Box$ Ease of use	
☐ No residue effect	
IV. Marketing and price	
1. For the past year you started to har	vest Kaew mango from datemonth
From total produce, there are	% in grade A priceBaht/kg
there are	% in grade B priceBaht/kg
2. Did you satisfy with the price ?	
☐ Yes	
☐ No because	
3. Total yield of Kaew mango from y	our orchard in the past yearkg.
Appendix A.2: Assessment of the	e farmers' opinions and views on the practicality of the
new technology	
I. General personal data	
1. Name	
Ageyear	Gender
Address	
2. Education level	
3. Kaew mango orchard size	rai. Age of Kaew mango treesyears.
4. Years of farmers' experience in ma	ango productionyears.
5. Total agricultural size included all	fruit trees and other plantsrai.
6. Other occupation excluded agricul	tural sector.
☐ Trader	☐ Government official
☐ Labor	Others
7. Family assess	by Chiang Mai University
☐ Land	Bank deposit
☐ Pick-up	Local truck (E-tan)
☐ Television	Radio
☐ Telephone	

II. Basic production data					
1. From past 3 years, When did yo	ou harvest your pr	oduce?			
In 2002 harvested betwee	n datemonth	to date	emonth		
In 2003 harvested betwee	n datemontl	1to dat	emonth		
In 2004 harvested betwee	n datemonth	to date	emonth		
2.Price of Kaew mango in past 3 y	vears				
		Value (Baht/kg)			
Year	Grade A	Grade B	Grade C		
2002	Grade A	Grade B	Orace C		
2002					
2003					
2004					
	8				
3.Did you satisfy with mango pric	e for past 3 years	?			
☐ Satisfy					
☐ Dissatisfy					
III. Opinion					
4. From point 3, What is the reaso	n of low value of	Kaew mango?	2051		
☐ Low quality					
$\Box$ Dealer forced the price	down.				
☐ Market limitation					
☐ Harvesting at the same	time as the other	areas			
☐ Limited consumer					
Other, specify	<u> </u>		<del>Mai Universi</del> t		
5. The opinion which you think that		native for increasi	ing the Kaew mango value?		
Better orchard manage					
☐ Delay harvesting time					
☐ Change cultivar					
Other, specify		••••	•••••		

6. Do you recognize the area where produces late season Kaew mango?
☐ Yes at
□ No
7. Do you recognize that better earning by delayed harvesting of Kaew mango?
□ Yes
□No
8. Have you ever experience of practicing delayed harvesting of Kaew mango? What is your
practice?
☐ Yes
☐ Early season mango. Practice by
Early harvest which faster than ordinary fordays
Should harvest before usual time fordays, will be remarkable value added.
☐ Mango late season. Practice by
Late harvest than ordinary fordays, will be remarkable value added
Out of seasonal mango. Practice by
Harvest produce on datemonth
□No
9. Do you accepte with late season mango production by using plant bioregulator?
☐ Agree because
☐ Disagree because
Possibility
10. What is your opinion on increasing Kaew mango value by late season production in Mae Ore
Nai village Chiang Dao district?
Possible, because OV Chiang Mai University
☐ Impossible, because
□ No comment
11.Do you require for producing late season mango by using plant bioregulator?
Require, because
Did not require, because

12. What is your opinion about the practical method to produce late season Kaew mango?
☐ Simple and ease of practice
☐ Complicated and difficult to practice
13. What is your expectation of the delayed harvesting technology?
☐ Agreed with the previous experiment
☐ Disagreed with the previous experiment
□ No comment
☐ Other, specify
14. What is the limitation of the delayed harvesting technique? (Please arrange in order to rank
the most 3 important, which 1=the most important)
14.1 Environmental factors
☐ Climate
☐ Wind and storm problem
☐ Other, specify
14.2 Pests and diseases
☐ Other, specify
14.3 Production factors
☐ Capital
□ Water
☐ Hormone purchasing
☐ Other, specify
14.4 Application technique
☐ Hormone preparation
☐ Period of spraying hormone
☐ Longer time to look after the tree
Other, specify

Appropriateness
15. Usefulness of the delayed harvesting technology?
☐ Useful, because
☐ Useless, because
16.Appropriateness of the delayed harvesting technology.
☐ Appropriate
17.Do you satisfy with the result of extended Kaew mango harvesting time by using growth
bioregulator ? Why ?
☐ Satisfy, because
☐ Dissatisfy, because
18. Farmers' opinion about input cost of producing a kilogram in season of Kaew mango is
Baht.
19. Farmers' acceptance of the additional cost for producing a kilogram of late season Kaew
mango.
□ 0.50 Baht
☐ 1 Baht
2 Baht
☐ 3 Baht
☐ More than 3 Baht
☐ Other, specify
20. The farmers' opinion about target harvesting period of Kaew mango.
adansukoonsoasussolku
Month date 1-10 date 11-20 date 21-30
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August

Why you choose this period? Because.....

21. From point 19 answer, farmers' requirement the minimum price/kg for late season Kaew
mango should be
5-8 Baht/kg
9-12 Baht/kg
☐ 13-16 Baht/kg
☐ 17-20 Baht/kg
☐ More than 20 Baht/kg
□OtherBaht/kg
Confidence
22. Farmers' confidence in delayed harvesting experiment.
☐ Very little (1 – 20%) ☐ Little (21-40%)
☐ Medium (41-60%) ☐ Much (61-80%)
☐ Very much (81-100%)
23. Practicability of the delayed harvesting technology.
☐ Likely to work
☐ Unlikely to work
☐ No comment
24. Transfer of the delayed harvesting technology to the neighbor.
Yes
□No
No comment  25. What is the faults of this technique?
25. What is the faults of this technique?
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## Curriculum vitae

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